

Peachtree Media Advisors, Inc.



Managing Director/Vice President Positions: Growing investment bank is seeking M&A dealmakers to join its team. This is a commission-based position that pays a small draw deductible from 25% of revenue (including retainers) for Vice Presidents plus bonus and 40% of revenue for Managing Directors from closed transactions sourced by Peachtree or MD/VP. Peachtree is an entrepreneurial environment and dealmakers are expected to attend conferences, develop relationships and source as well as close deals. Applicants must have actual sell-side experience with private companies or divisions of public companies and be able to politely manage support staff.

Ideal candidates for these positions should have several years experience in investment banking and/or corporate development OR 10-20 years experience in technology, digital media or green technology.

- A deal sheet of at least five closed transactions in tech, digital media or green tech;
- Excellent analytical/modeling skills;
- Excellent communication skills; and
- Strong client management skills.

Job requirements will include, among others:

- Managing the entire deal process from start to close for capital raise, merger, acquisition and strategic partnership transactions;
- Being a thought leader in tech, green tech and digital media;
- Maintaining relationships, sourcing deals, calling potential clients and attending conferences;
- Building digital media, tech and green tech strategic buyer and partner lists;
- Preparing information memoranda and management presentations; and
- Writing blog posts, articles and helping with industry research reports.

Peachtree Media Advisors is hiring Managing Directors and Vice Presidents throughout the U.S., Europe, South America and Asia with a preference for San Francisco, Chicago, Seattle, Atlanta, Miami, Austin, Toronto, London, Paris, Tokyo, Mumbai, Rio de Janeiro, Sao Paulo, Buenos Aires, Shanghai, Beijing, Mumbai, Delhi and Madrid. Non-U.S. positions will focus primarily on cross-border strategic partnerships, alliances and business development relationships. To apply for a position, send a cover letter (clearly stating any geographic or industry preferences) and resume to resumes@peachtreemediaadvisors.com for consideration.

About Peachtree Media, Tech & Green Tech Advisors:

Peachtree Media Advisors, Inc. is an investment banking firm headquartered in New York City that provides M&A advisory services to growth and middle market companies in the high growth digital media, tech and green tech sectors. The company's founder, John Doyle, has substantial insight in all media verticals, 10+ years of media industry focus and completed over 20 transactions with a focus on maximizing value at each stage of the process. Peachtree Media Advisors, Inc. delivers expert advice in valuing technology assets, structuring deals, positioning companies during the sell or buy-side process, and developing the necessary tools and analysis to manage the deal process from initial contact to close.

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